



Yuill & Dodds Ltd.

Connected Navigation provides crucial information live

The well-known Scottish haulage contractor replaced their dated tracking system with Connected Navigation from TomTom WORK, which now provides them with live information at the push of a button – 109 tippers, trucks and vans displayed in real-time all over the UK.

More than 100 32t trucks providing more than only logistic transports

The Company

The prosperous Yuill & Dodds Ltd are one of the most significant Scottish haulage contractors covering the whole of the UK. With more than 100 vehicles, most of them 32 tonnes and more, the company provides bulk tipper and logistics transport for all requirements, specialising in contaminated waste disposal and just in time deliveries for their wide client base. They also supply self drive hire vehicles and trailers.

Replacing old system by one providing immediate information

The Challenge

“Our previous tracking system was not satisfying our needs at all, it was rather archaic to say the least, and we need ‘live’ information.” Said Brian Yuill, Managing Director of Yuill & Dodds, who added “... it is imperative that we have immediate information about current order status and vehicle positions.”

“We found it difficult to search the market for a suitable system. We looked at several tracking systems, but nobody else provided tracking combined with connected navigation in an all in one solution. And besides this, TomTom WORK was the best value for money overall.” Brian Yuill concluded.

109 trucks and 6 vans equipped in October 2007

The Solution

In October 2006 Yuill & Dodds introduced Connected Navigation from TomTom WORK to the fleet. 109 trucks and six service vans have been equipped with the TomTom LINK black-box and the award-winning TomTom GO navigation system. With the new solution the company was able to get immediate information about the order status and their vehicles’s positons. Furthermore, they were able to improve their quality management.





Improvement of quality management

“Live information is crucial to the business. It offers greater control of the fleet. We are now able to let our customers know within seconds where our people currently are, when they arrived and when they left – vehicles are now traceable through a snail trail on the TomTom WEBFLEET map for up to 90 days. But that’s not all. When a lorry goes in for service, we can tell when the ignition is switched on or off, making us more confident that the vehicles are being given proper attention.” states Brian Yuill

More accountability

The company has now more accountability, because jobs are not lost: “We have some lorries working down south unsupervised. With TomTom WORK we are happy that the time on the job is recorded accurately, and we will be able to reassure our customers if they ever have any concerns.”

Milage, fuels costs and phone bills reduced

Some of the major benefits since the introduction of the Connected Navigation solution include the reduction in phone bill costs, and the time and the fuel saved through drivers navigating to their destination first time, every time.

„The TomTom WORK support has been very proactive. We’ve had the odd few problems that have been quickly resolved. I now cannot imagine working without Connected Navigation.” states Brian Yuill who is delighted with the new system.